



ARE YOU GETTING MAXIMUM PRODUCTIVITY FROM YOUR STAFF?



Available at no
cost to US Foods®
customers

A customized process that reduces your total food and supply costs. In today's managed healthcare environment, operators are continuously challenged to reduce food and supply costs while increasing operational efficiencies and customer satisfaction.

Effective purchasing techniques impact the profitability of the operation as well as satisfaction. **Product Selection™** is one of the tools created by US Foods® to assist you in achieving your cost management goals.

- **Know** your top volume items that account for more than 80% of your food and supply budget
- **Capture** easy unrealized savings
- **Consolidate** buying patterns that save money
- **Maximize** the value of your purchasing agreements

Are you ready to save as much as 1%-3% of your total foodservice budget with little, if any, impact on customer satisfaction?



How does it work?

- Your particular foodservice program provides measured savings and value to all purchasing members with manufacturer agreements
- Collectively, these agreements provide the member with a lower cost of goods while reducing the foodservice department's overall food and supply cost. The manufacturer agreements deliver dramatic food and cost savings without sacrificing quality.
- With **Product Selection™**, the US Foods® representative can review your purchases and identify opportunities where you can achieve more savings with your particular manufacturer agreements. The higher the participation level in manufacturer agreements, the greater the savings.



Results can be immediate.

ACTIONABLE INFORMATION

Product Selection is fast and easy to implement. Savings can begin with the very next order and increase substantially as your foodservice team completes the process and implements additional substitutions. Your US Foods representative will provide an annualized savings potential so you can see the impact of the changes.



Get started with Product Selection today!

Product Selection is available at no charge, exclusively to US Foods customers. For more information about Business Solutions and the entire Business Solutions Portfolio of Cost Management Solutions, email businesssolutions@usfoods.com or contact your US Foods representative.

