



MANAGE COSTS

WITH OUR FINANCIAL OPERATING REPORT - EDUCATION



Introducing the **Financial Operating Report - Education** from US Foods®, designed to capture school foodservice costs and other critical operational data. The Financial Operating Report - Education will provide:

Available at no cost to US Foods customers



- **Key Financial Data:** A framework for recording key financial and operational data such as USDA food values, food purchases, labor costs and indirect costs to assist in shaping priorities and goals.
- **Data Tracking:** A data collection tool that can track meals, expenses, productivity, revenue, and non-cash revenues.
- **“Spend Down”:** A component that allows the operator to compare the school’s actual spend to the budget on a monthly and year-to-date basis.
- **Detailed Reports and Charts:** This tool provides a monthly summary of total costs for food, supplies, indirect costs and labor, and calculates cost per serving day, cost per meal equivalent, and a year-to-date financial rollup.



**Financial Operating Report™
Education**



How does it work?

The **Financial Operating Report – Education** is an easy-to-use tool that you update on a daily, weekly or monthly basis. Once the profiles for your operation are set up, just enter your figures for expenditures, revenue, meals and labor on a regular basis. The monthly trend reports can be printed and used to validate action steps with your leadership team.

What makes the Financial Operating Report - Education ideal for your business operations?

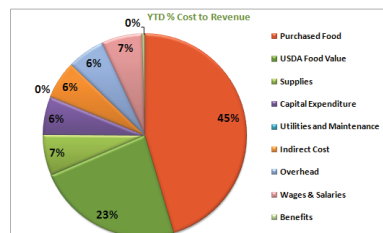
ACTIONABLE INFORMATION

A report that gives you the information you need, in the format you need, to make sound operational decisions. Just a few key reports will help educate your leadership team on financial variances.

Data input includes:

- Vendors
- Meal Types
- Meal Equivalent Info
- Food, Supply, Labor and Indirect Costs
- Cash and Non-Cash Revenues
- Labor Hours

	July	August	September	October	November	December	January	February	March	April	May	June	YTD
Serving Days	20	0	20	20	0	20	20	100	20	20	20	20	280
Purchased Food Cost	\$ 285.00	\$ 200.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 125.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,480.00
USDA Food Value	\$ 3,090.00	\$ 200.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 125.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 4,216.00
Supplies	\$ 25.00	\$ 200.00	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 200.00	\$ 100.00	\$ 100.00	\$ 1,225.00
Capital Expenditure	\$ 25.00	\$ 200.00	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,225.00
Utilities and Maintenance	\$ 11.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11.00
Indirect Cost	\$ 25.00	\$ 200.00	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,125.00
Overhead	\$ 5.00	\$ 200.00	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,105.00
Wages & Salaries	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,200.00
Benefits	\$ 55.00	\$ 100.00	\$ 9.00	\$ 10.00	\$ 11.00	\$ 12.00	\$ 1.00	\$ 2.00	\$ 3.00	\$ 4.00	\$ 5.00	\$ 5.00	\$ 217.00
Total Expenditures	\$ 3,801.00	\$ 1,400.00	\$ 309.00	\$ 710.00	\$ 711.00	\$ 752.00	\$ 701.00	\$ 702.00	\$ 703.00	\$ 804.00	\$ 795.00	\$ 795.00	\$ 11,813.00
Total Revenue	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 292.00	\$ 3,394.00
Net Gain/Loss	\$ (3,509.00)	\$ (1,108.00)	\$ (27.00)	\$ (428.00)	\$ (429.00)	\$ (460.00)	\$ (419.00)	\$ (420.00)	\$ (421.00)	\$ (522.00)	\$ (423.00)	\$ (423.00)	\$ (8,429.00)
Total Meal Eq	5453	1075	1874	8742	1131	1873	1873	1873	1873	1873	1873	1888	29789
Meals per Labor Hour (MPLH)	109.05	21.49	33.48	174.25	22.62	33.45	33.45	33.45	33.45	33.45	33.45	33.77	49.61



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Get started with the Financial Operating Report - Education today!

Financial Operating Report - Education feeds into any back-office system, giving you the consistency and control you need to manage your business. It's another way US Foods is working to make you successful – by investing in technologies that help streamline your business and save costs.

For more information, visit www.usfoods.com or contact your local US Foods representative.

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